

Monthly Approvals Report with data as of 09/30 for each FY

7(a) Approval Amount

| Portfolio Segment | FY18 Amount | FY18 % | FY19 Amount | FY19 % | FY20 Amount | FY20 % | FY21 Amount | FY21 % | FY22 Amount | FY22 % | FY23 Amount | FY23 % |
|-------------------------------------------------------|-------------------------|------------|-------------------------|------------|-------------------------|------------|-------------------------|------------|-------------------------|------------|-------------------------|------------|
| All 7(A) | \$25,372,539,100 | | \$23,175,811,000 | | \$22,549,825,700 | | \$36,536,756,800 | | \$25,693,805,700 | | \$27,515,666,000 | |
| All Minority | \$7,783,799,200 | 31% | \$7,019,840,100 | 30% | \$6,127,459,500 | 27% | \$11,051,570,700 | 30% | \$8,346,406,200 | 32% | \$9,078,142,700 | 33% |
| Ethnicity - AMERICAN INDIAN | \$193,879,000 | 1% | \$156,714,600 | 1% | \$127,868,000 | 1% | \$248,922,000 | 1% | \$192,231,400 | 1% | \$237,927,700 | 1% |
| Ethnicity - ASIAN OR PACIFIC | \$5,356,168,400 | 21% | \$4,675,182,900 | 20% | \$4,064,163,300 | 18% | \$7,649,842,200 | 21% | \$5,313,392,500 | 21% | \$5,233,808,200 | 19% |
| Ethnicity - BLACK | \$734,187,100 | 3% | \$710,305,500 | 3% | \$525,011,800 | 2% | \$964,353,700 | 3% | \$989,310,100 | 4% | \$1,261,776,800 | 5% |
| Ethnicity - HISPANIC | \$1,498,426,200 | 6% | \$1,476,984,100 | 6% | \$1,234,404,900 | 5% | \$2,188,326,800 | 6% | \$1,847,692,700 | 7% | \$2,344,630,000 | 9% |
| Ethnicity - MULTI-GROUP | \$1,138,500 | 0% | \$653,000 | 0% | \$176,011,500 | 1% | \$126,000 | 0% | \$3,779,500 | 0% | \$0 | 0% |
| Ethnicity - UNDETERMINED | \$5,487,586,500 | 22% | \$5,396,384,800 | 23% | \$7,007,502,000 | 31% | \$10,717,818,600 | 29% | \$6,442,155,900 | 25% | \$6,788,927,600 | 25% |
| Ethnicity - WHITE | \$12,101,153,400 | 48% | \$10,759,586,100 | 46% | \$9,414,864,200 | 42% | \$14,767,367,500 | 40% | \$10,905,243,600 | 42% | \$11,648,595,700 | 42% |
| Gender - Not Reported | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$280,500 | 0% | \$0 | 0% |
| Gender - Female Owned 50% or less | \$3,802,724,100 | 15% | \$3,195,273,200 | 14% | \$2,923,427,000 | 13% | \$4,589,916,500 | 13% | \$3,500,488,500 | 14% | \$3,361,208,600 | 12% |
| Gender - Female Owned more than 50% | \$3,412,526,500 | 13% | \$3,266,355,200 | 14% | \$2,708,738,600 | 12% | \$5,010,815,600 | 14% | \$3,805,579,900 | 15% | \$4,461,351,700 | 16% |
| Gender - Male Owned | \$18,157,288,500 | 72% | \$16,714,182,600 | 72% | \$16,917,660,100 | 75% | \$26,936,024,700 | 74% | \$18,387,456,800 | 72% | \$19,693,105,700 | 72% |
| Business Age - Existing or more than 2 years old | \$0 | 0% | \$10,816,586,500 | 47% | \$11,001,253,100 | 49% | \$18,157,391,400 | 50% | \$11,357,272,900 | 44% | \$11,850,184,500 | 43% |
| Business Age - New Business or 2 years or less | \$0 | 0% | \$15,319,300 | 0% | \$1,572,025,100 | 7% | \$5,547,282,400 | 15% | \$4,366,424,900 | 17% | \$4,926,180,200 | 18% |
| Business Age - Startup, Loan Funds will Open Business | \$0 | 0% | \$4,090,265,700 | 18% | \$3,117,132,000 | 14% | \$5,326,224,200 | 15% | \$4,223,657,800 | 16% | \$5,203,728,900 | 19% |
| Business Age - Change of Ownership | \$0 | 0% | \$5,535,806,400 | 24% | \$5,655,609,700 | 25% | \$7,481,721,600 | 20% | \$5,735,701,700 | 22% | \$5,510,913,700 | 20% |
| Veteran | \$954,821,300 | 4% | \$893,599,500 | 4% | \$687,375,000 | 3% | \$1,193,543,200 | 3% | \$916,842,900 | 4% | \$1,060,960,100 | 4% |
| Rural | \$4,174,236,000 | 16% | \$3,498,961,200 | 15% | \$3,689,704,000 | 16% | \$6,414,853,300 | 18% | \$4,555,051,100 | 18% | \$4,538,764,700 | 16% |
| Urban | \$21,198,303,100 | 84% | \$19,676,849,800 | 85% | \$18,860,121,700 | 84% | \$30,121,903,500 | 82% | \$21,138,754,600 | 82% | \$22,976,901,300 | 84% |
| Export | \$1,056,295,400 | 4% | \$951,169,300 | 4% | \$852,932,900 | 4% | \$702,798,600 | 2% | \$594,813,500 | 2% | \$624,946,800 | 2% |
| CAPLine | \$334,647,500 | 1% | \$280,919,100 | 1% | \$251,352,200 | 1% | \$450,916,100 | 1% | \$229,691,300 | 1% | \$247,021,000 | 1% |
| PLP | \$18,815,935,500 | 74% | \$17,571,457,800 | 76% | \$16,974,129,900 | 75% | \$29,435,199,600 | 81% | \$19,463,906,600 | 76% | \$21,492,773,600 | 78% |
| Express | \$1,980,422,700 | 8% | \$1,737,371,900 | 7% | \$1,669,879,400 | 7% | \$2,307,631,200 | 6% | \$1,963,982,700 | 8% | \$2,482,900,700 | 9% |
| Community Advantage | \$157,529,200 | 1% | \$133,813,400 | 1% | \$76,214,700 | 0% | \$82,834,100 | 0% | \$113,999,400 | 0% | \$139,764,100 | 1% |
| \$50K and Under | \$526,900,600 | 2% | \$402,967,100 | 2% | \$316,181,400 | 1% | \$270,726,700 | 1% | \$354,957,800 | 1% | \$468,756,700 | 2% |
| >\$50K - \$150K | \$1,652,397,800 | 7% | \$1,356,168,900 | 6% | \$966,048,000 | 4% | \$959,067,500 | 3% | \$1,080,934,100 | 4% | \$1,463,422,400 | 5% |
| >\$150K - \$250K | \$1,147,041,500 | 5% | \$1,129,982,000 | 5% | \$851,733,000 | 4% | \$1,032,891,100 | 3% | \$999,364,100 | 4% | \$1,224,796,900 | 4% |
| >\$250K - \$350K | \$1,633,578,100 | 6% | \$1,639,530,100 | 7% | \$1,341,439,400 | 6% | \$1,598,773,800 | 4% | \$1,637,862,700 | 6% | \$1,716,869,100 | 6% |
| >\$350K - \$500K | \$1,378,220,200 | 5% | \$1,272,126,800 | 5% | \$1,184,260,500 | 5% | \$1,882,671,300 | 5% | \$1,278,266,400 | 5% | \$1,975,123,400 | 7% |
| >\$500K - \$2M | \$9,782,199,700 | 39% | \$8,817,314,100 | 38% | \$8,960,087,100 | 40% | \$14,618,233,300 | 40% | \$9,641,414,700 | 38% | \$9,947,272,300 | 36% |
| >\$2M | \$9,252,201,200 | 36% | \$8,557,722,000 | 37% | \$8,930,076,300 | 40% | \$16,174,393,100 | 44% | \$10,701,005,900 | 42% | \$10,719,425,200 | 39% |

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

7(a) Approval Count

| Portfolio Segment | FY18 Count | FY18 % | FY19 Count | FY19 % | FY20 Count | FY20 % | FY21 Count | FY21 % | FY22 Count | FY22 % | FY23 Count | FY23 % |
|-------------------------------------------------------|---------------|------------|---------------|------------|---------------|------------|---------------|------------|---------------|------------|---------------|------------|
| All 7(A) | 60,354 | | 51,907 | | 42,298 | | 51,856 | | 47,678 | | 57,362 | |
| All Minority | 15,549 | 26% | 13,797 | 27% | 10,130 | 24% | 14,090 | 27% | 14,234 | 30% | 18,761 | 33% |
| Ethnicity - AMERICAN INDIAN | 437 | 1% | 387 | 1% | 289 | 1% | 399 | 1% | 379 | 1% | 486 | 1% |
| Ethnicity - ASIAN OR PACIFIC | 7,391 | 12% | 6,349 | 12% | 4,658 | 11% | 6,803 | 13% | 5,611 | 12% | 6,740 | 12% |
| Ethnicity - BLACK | 2,613 | 4% | 2,362 | 5% | 1,609 | 4% | 2,540 | 5% | 3,418 | 7% | 4,565 | 8% |
| Ethnicity - HISPANIC | 5,107 | 8% | 4,698 | 9% | 3,307 | 8% | 4,347 | 8% | 4,824 | 10% | 6,970 | 12% |
| Ethnicity - MULTI-GROUP | 1 | 0% | 1 | 0% | 267 | 1% | 1 | 0% | 2 | 0% | - | 0% |
| Ethnicity - UNDETERMINED | 11,181 | 19% | 10,636 | 20% | 10,649 | 25% | 12,086 | 23% | 9,114 | 19% | 10,489 | 18% |
| Ethnicity - WHITE | 33,624 | 56% | 27,474 | 53% | 21,519 | 51% | 25,680 | 50% | 24,330 | 51% | 28,112 | 49% |
| Gender - Not Reported | - | 0% | - | 0% | - | 0% | - | 0% | 1 | 0% | - | 0% |
| Gender - Female Owned 50% or less | 7,989 | 13% | 6,647 | 13% | 5,207 | 12% | 6,820 | 13% | 5,886 | 12% | 6,527 | 11% |
| Gender - Female Owned more than 50% | 10,651 | 18% | 9,339 | 18% | 6,950 | 16% | 9,090 | 18% | 9,497 | 20% | 12,173 | 21% |
| Gender - Male Owned | 41,714 | 69% | 35,921 | 69% | 30,141 | 71% | 35,946 | 69% | 32,294 | 68% | 38,662 | 67% |
| Business Age - Existing or more than 2 years old | - | 0% | 27,417 | 53% | 23,008 | 54% | 26,708 | 52% | 24,179 | 51% | 30,436 | 53% |
| Business Age - New Business or 2 years or less | - | 0% | 16 | 0% | 3,172 | 7% | 9,508 | 18% | 10,133 | 21% | 11,671 | 20% |
| Business Age - Startup, Loan Funds will Open Business | - | 0% | 8,623 | 17% | 6,462 | 15% | 8,991 | 17% | 8,357 | 18% | 10,192 | 18% |
| Business Age - Change of Ownership | - | 0% | 6,141 | 12% | 5,551 | 13% | 6,619 | 13% | 4,983 | 10% | 5,038 | 9% |
| Veteran | 3,068 | 5% | 2,488 | 5% | 1,936 | 5% | 2,180 | 4% | 2,253 | 5% | 2,715 | 5% |
| Rural | 10,136 | 17% | 8,495 | 16% | 8,035 | 19% | 10,673 | 21% | 9,176 | 19% | 9,672 | 17% |
| Urban | 50,218 | 83% | 43,412 | 84% | 34,263 | 81% | 41,183 | 79% | 38,502 | 81% | 47,690 | 83% |
| Export | 909 | 2% | 823 | 2% | 633 | 1% | 458 | 1% | 387 | 1% | 382 | 1% |
| CAPLine | 363 | 1% | 319 | 1% | 259 | 1% | 367 | 1% | 224 | 0% | 224 | 0% |
| PLP | 26,477 | 44% | 23,874 | 46% | 19,584 | 46% | 28,846 | 56% | 22,772 | 48% | 27,810 | 48% |
| Express | 27,814 | 46% | 22,784 | 44% | 18,103 | 43% | 18,085 | 35% | 20,227 | 42% | 25,257 | 44% |
| Community Advantage | 1,118 | 2% | 947 | 2% | 538 | 1% | 565 | 1% | 717 | 2% | 791 | 1% |
| \$50K and Under | 18,328 | 30% | 14,508 | 28% | 10,852 | 26% | 9,398 | 18% | 12,122 | 25% | 15,489 | 27% |
| >\$50K - \$150K | 15,644 | 26% | 12,437 | 24% | 8,920 | 21% | 8,895 | 17% | 10,123 | 21% | 13,256 | 23% |
| >\$150K - \$250K | 5,433 | 9% | 5,378 | 10% | 4,064 | 10% | 4,930 | 10% | 4,772 | 10% | 5,774 | 10% |
| >\$250K - \$350K | 5,158 | 9% | 5,155 | 10% | 4,237 | 10% | 5,069 | 10% | 5,135 | 11% | 5,395 | 9% |
| >\$350K - \$500K | 3,186 | 5% | 2,959 | 6% | 2,738 | 6% | 4,325 | 8% | 2,879 | 6% | 4,427 | 8% |
| >\$500K - \$2M | 9,697 | 16% | 8,807 | 17% | 8,752 | 21% | 14,264 | 28% | 9,379 | 20% | 9,783 | 17% |
| >\$2M | 2,908 | 5% | 2,663 | 5% | 2,735 | 6% | 4,975 | 10% | 3,268 | 7% | 3,238 | 6% |

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

504 Approval Amount

| Portfolio Segment | FY18 Amount | FY18 % | FY19 Amount | FY19 % | FY20 Amount | FY20 % | FY21 Amount | FY21 % | FY22 Amount | FY22 % | FY23 Amount | FY23 % |
|-------------------------------------------------------|------------------------|------------|------------------------|------------|------------------------|------------|------------------------|------------|------------------------|------------|------------------------|------------|
| All 504 | \$4,753,644,000 | | \$4,958,552,000 | | \$5,826,885,000 | | \$8,218,105,540 | | \$9,207,996,290 | | \$6,419,378,000 | |
| All Minority | \$1,144,917,000 | 24% | \$1,178,524,000 | 24% | \$1,193,948,000 | 20% | \$1,861,578,000 | 23% | \$2,473,099,290 | 27% | \$2,095,401,000 | 33% |
| Ethnicity - AMERICAN INDIAN | \$6,418,000 | 0% | \$18,817,000 | 0% | \$11,599,000 | 0% | \$28,735,000 | 0% | \$46,516,000 | 1% | \$40,228,000 | 1% |
| Ethnicity - ASIAN OR PACIFIC | \$765,305,000 | 16% | \$720,990,000 | 15% | \$679,554,000 | 12% | \$1,105,738,000 | 13% | \$1,523,515,290 | 17% | \$1,201,204,000 | 19% |
| Ethnicity - BLACK | \$62,056,000 | 1% | \$70,626,000 | 1% | \$67,000,000 | 1% | \$103,908,000 | 1% | \$159,601,000 | 2% | \$192,874,000 | 3% |
| Ethnicity - HISPANIC | \$311,138,000 | 7% | \$368,091,000 | 7% | \$408,647,000 | 7% | \$623,197,000 | 8% | \$743,467,000 | 8% | \$661,095,000 | 10% |
| Ethnicity - MULTI-GROUP | \$0 | 0% | \$0 | 0% | \$27,148,000 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% |
| Ethnicity - UNDETERMINED | \$1,394,329,000 | 29% | \$1,593,235,000 | 32% | \$2,444,207,000 | 42% | \$1,761,477,000 | 21% | \$1,738,567,000 | 19% | \$1,224,181,000 | 19% |
| Ethnicity - WHITE | \$2,214,398,000 | 47% | \$2,186,793,000 | 44% | \$2,188,730,000 | 38% | \$4,595,050,540 | 56% | \$4,996,330,000 | 54% | \$3,099,489,000 | 48% |
| Gender - Not Reported | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% |
| Gender - Female Owned 50% or less | \$1,005,191,000 | 21% | \$975,704,000 | 20% | \$1,075,550,000 | 18% | \$1,666,617,000 | 20% | \$1,800,541,000 | 20% | \$1,179,871,000 | 18% |
| Gender - Female Owned more than 50% | \$418,357,000 | 9% | \$511,265,000 | 10% | \$499,987,000 | 9% | \$707,823,000 | 9% | \$890,003,000 | 10% | \$720,417,000 | 11% |
| Gender - Male Owned | \$3,330,096,000 | 70% | \$3,471,583,000 | 70% | \$4,251,348,000 | 73% | \$5,843,665,540 | 71% | \$6,517,452,290 | 71% | \$4,519,090,000 | 70% |
| Business Age - Existing or more than 2 years old | \$0 | 0% | \$3,710,073,000 | 75% | \$4,705,291,000 | 81% | \$7,143,278,000 | 87% | \$7,705,048,000 | 84% | \$4,991,743,000 | 78% |
| Business Age - New Business or 2 years or less | \$0 | 0% | \$26,894,000 | 1% | \$72,923,000 | 1% | \$117,062,540 | 1% | \$162,043,000 | 2% | \$192,734,000 | 3% |
| Business Age - Startup, Loan Funds will Open Business | \$0 | 0% | \$810,363,000 | 16% | \$843,984,000 | 14% | \$806,025,000 | 10% | \$1,121,923,290 | 12% | \$979,059,000 | 15% |
| Business Age - Change of Ownership | \$0 | 0% | \$45,439,000 | 1% | \$134,199,000 | 2% | \$151,740,000 | 2% | \$218,982,000 | 2% | \$255,842,000 | 4% |
| Veteran | \$88,470,000 | 2% | \$89,904,000 | 2% | \$146,283,000 | 3% | \$171,056,000 | 2% | \$209,297,000 | 2% | \$104,150,000 | 2% |
| Rural | \$633,080,000 | 13% | \$640,804,000 | 13% | \$780,160,000 | 13% | \$1,155,374,540 | 14% | \$1,385,786,000 | 15% | \$937,864,000 | 15% |
| Urban | \$4,120,564,000 | 87% | \$4,317,748,000 | 87% | \$5,046,725,000 | 87% | \$7,062,731,000 | 86% | \$7,822,210,290 | 85% | \$5,481,514,000 | 85% |
| Export | \$77,590,000 | 2% | \$68,199,000 | 1% | \$105,423,000 | 2% | \$154,003,000 | 2% | \$161,017,000 | 2% | \$102,013,000 | 2% |
| 504 Refinance | \$154,062,000 | 3% | \$154,842,000 | 3% | \$370,160,000 | 6% | \$709,020,000 | 9% | \$946,409,000 | 10% | \$451,100,000 | 7% |
| \$50K and Under | \$336,000 | 0% | \$176,000 | 0% | \$374,000 | 0% | \$609,540 | 0% | \$84,000 | 0% | \$296,000 | 0% |
| >\$50K - \$150K | \$53,724,000 | 1% | \$50,789,000 | 1% | \$63,479,000 | 1% | \$74,382,000 | 1% | \$40,960,000 | 0% | \$26,383,000 | 0% |
| >\$150K - \$250K | \$176,800,000 | 4% | \$160,459,000 | 3% | \$194,218,000 | 3% | \$238,999,000 | 3% | \$191,083,000 | 2% | \$113,137,000 | 2% |
| >\$250K - \$350K | \$233,522,000 | 5% | \$245,445,000 | 5% | \$261,785,000 | 4% | \$374,529,000 | 5% | \$301,665,000 | 3% | \$189,565,000 | 3% |
| >\$350K - \$500K | \$343,361,000 | 7% | \$385,583,000 | 8% | \$426,334,000 | 7% | \$581,833,000 | 7% | \$541,238,000 | 6% | \$315,332,000 | 5% |
| >\$500K - \$2M | \$2,318,199,000 | 49% | \$2,544,676,000 | 51% | \$3,027,616,000 | 52% | \$4,246,592,000 | 52% | \$4,596,648,290 | 50% | \$2,877,599,000 | 45% |

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

504 Approval Count

| Portfolio Segment | FY18 Count | FY18 % | FY19 Count | FY19 % | FY20 Count | FY20 % | FY21 Count | FY21 % | FY22 Count | FY22 % | FY23 Count | FY23 % |
|-------------------------------------------------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|
| All 504 | 5,874 | | 6,099 | | 7,119 | | 9,676 | | 9,254 | | 5,924 | |
| All Minority | 1,228 | 21% | 1,311 | 21% | 1,306 | 18% | 2,072 | 21% | 2,243 | 24% | 1,794 | 30% |
| Ethnicity - AMERICAN INDIAN | 22 | 0% | 17 | 0% | 21 | 0% | 37 | 0% | 61 | 1% | 43 | 1% |
| Ethnicity - ASIAN OR PACIFIC | 623 | 11% | 635 | 10% | 563 | 8% | 987 | 10% | 1,082 | 12% | 759 | 13% |
| Ethnicity - BLACK | 104 | 2% | 109 | 2% | 112 | 2% | 204 | 2% | 213 | 2% | 216 | 4% |
| Ethnicity - HISPANIC | 479 | 8% | 550 | 9% | 570 | 8% | 844 | 9% | 887 | 10% | 776 | 13% |
| Ethnicity - MULTI-GROUP | - | 0% | - | 0% | 40 | 1% | - | 0% | - | 0% | - | 0% |
| Ethnicity - UNDETERMINED | 1,390 | 24% | 1,594 | 26% | 2,682 | 38% | 1,641 | 17% | 1,418 | 15% | 895 | 15% |
| Ethnicity - WHITE | 3,256 | 55% | 3,194 | 52% | 3,131 | 44% | 5,963 | 62% | 5,593 | 60% | 3,234 | 55% |
| Gender - Not Reported | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| Gender - Female Owned 50% or less | 1,444 | 25% | 1,478 | 24% | 1,591 | 22% | 2,293 | 24% | 2,195 | 24% | 1,301 | 22% |
| Gender - Female Owned more than 50% | 685 | 12% | 772 | 13% | 760 | 11% | 1,151 | 12% | 1,155 | 12% | 886 | 15% |
| Gender - Male Owned | 3,745 | 64% | 3,849 | 63% | 4,768 | 67% | 6,232 | 64% | 5,904 | 64% | 3,737 | 63% |
| Business Age - Existing or more than 2 years old | - | 0% | 4,803 | 79% | 5,932 | 83% | 8,416 | 87% | 7,866 | 85% | 4,716 | 80% |
| Business Age - New Business or 2 years or less | - | 0% | 26 | 0% | 84 | 1% | 124 | 1% | 151 | 2% | 133 | 2% |
| Business Age - Startup, Loan Funds will Open Business | - | 0% | 835 | 14% | 900 | 13% | 970 | 10% | 1,022 | 11% | 835 | 14% |
| Business Age - Change of Ownership | - | 0% | 55 | 1% | 136 | 2% | 166 | 2% | 215 | 2% | 240 | 4% |
| Veteran | 153 | 3% | 127 | 2% | 198 | 3% | 243 | 3% | 252 | 3% | 138 | 2% |
| Rural | 989 | 17% | 1,044 | 17% | 1,263 | 18% | 1,661 | 17% | 1,667 | 18% | 1,036 | 17% |
| Urban | 4,885 | 83% | 5,055 | 83% | 5,856 | 82% | 8,015 | 83% | 7,587 | 82% | 4,888 | 83% |
| Export | 70 | 1% | 59 | 1% | 87 | 1% | 127 | 1% | 107 | 1% | 57 | 1% |
| 504 Refinance | 181 | 3% | 166 | 3% | 386 | 5% | 693 | 7% | 820 | 9% | 343 | 6% |
| \$50K and Under | 8 | 0% | 4 | 0% | 8 | 0% | 15 | 0% | 2 | 0% | 7 | 0% |
| >\$50K - \$150K | 473 | 8% | 442 | 7% | 555 | 8% | 644 | 7% | 347 | 4% | 229 | 4% |
| >\$150K - \$250K | 872 | 15% | 801 | 13% | 968 | 14% | 1,191 | 12% | 939 | 10% | 557 | 9% |
| >\$250K - \$350K | 783 | 13% | 823 | 13% | 876 | 12% | 1,246 | 13% | 1,005 | 11% | 631 | 11% |
| >\$350K - \$500K | 811 | 14% | 913 | 15% | 1,019 | 14% | 1,375 | 14% | 1,283 | 14% | 749 | 13% |
| >\$500K - \$2M | 2,410 | 41% | 2,603 | 43% | 3,113 | 44% | 4,340 | 45% | 4,548 | 49% | 2,847 | 48% |

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

Community Advantage Approval Amount

| Portfolio Segment | FY18 Amount | FY18 % | FY19 Amount | FY19 % | FY20 Amount | FY20 % | FY21 Amount | FY21 % | FY22 Amount | FY22 % | FY23 Amount | FY23 % |
|-------------------------------------------------------|----------------------|------------|----------------------|------------|---------------------|------------|---------------------|------------|----------------------|------------|----------------------|------------|
| All Community Advantage | \$157,529,200 | | \$133,813,400 | | \$76,214,700 | | \$82,834,100 | | \$113,999,400 | | \$139,764,100 | |
| All Minority | \$58,102,900 | 37% | \$51,394,100 | 38% | \$26,872,500 | 35% | \$32,596,300 | 39% | \$51,466,300 | 45% | \$65,830,100 | 47% |
| Ethnicity - AMERICAN INDIAN | \$1,597,400 | 1% | \$1,230,000 | 1% | \$928,500 | 1% | \$856,500 | 1% | \$475,000 | 0% | \$1,237,000 | 1% |
| Ethnicity - ASIAN OR PACIFIC | \$14,713,900 | 9% | \$10,696,800 | 8% | \$7,347,400 | 10% | \$7,555,500 | 9% | \$11,107,400 | 10% | \$15,622,800 | 11% |
| Ethnicity - BLACK | \$17,030,600 | 11% | \$17,189,600 | 13% | \$9,746,000 | 13% | \$12,061,000 | 15% | \$22,464,600 | 20% | \$23,763,900 | 17% |
| Ethnicity - HISPANIC | \$24,761,000 | 16% | \$22,277,700 | 17% | \$8,580,600 | 11% | \$12,123,300 | 15% | \$17,138,800 | 15% | \$25,206,400 | 18% |
| Ethnicity - MULTI-GROUP | \$0 | 0% | \$0 | 0% | \$270,000 | 0% | \$0 | 0% | \$280,500 | 0% | \$0 | 0% |
| Ethnicity - UNDETERMINED | \$22,455,600 | 14% | \$22,463,200 | 17% | \$15,771,900 | 21% | \$7,814,600 | 9% | \$12,210,100 | 11% | \$12,916,800 | 9% |
| Ethnicity - WHITE | \$76,970,700 | 49% | \$59,956,100 | 45% | \$33,570,300 | 44% | \$42,423,200 | 51% | \$50,323,000 | 44% | \$61,017,200 | 44% |
| Gender - Not Reported | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$280,500 | 0% | \$0 | 0% |
| Gender - Female Owned 50% or less | \$23,199,700 | 15% | \$21,442,600 | 16% | \$10,500,400 | 14% | \$12,113,600 | 15% | \$20,105,200 | 18% | \$18,183,800 | 13% |
| Gender - Female Owned more than 50% | \$43,857,600 | 28% | \$41,235,300 | 31% | \$19,499,000 | 26% | \$24,466,900 | 30% | \$36,706,500 | 32% | \$50,731,400 | 36% |
| Gender - Male Owned | \$90,471,900 | 57% | \$71,135,500 | 53% | \$46,215,300 | 61% | \$46,253,600 | 56% | \$56,907,200 | 50% | \$70,848,900 | 51% |
| Business Age - Existing or more than 2 years old | \$0 | 0% | \$49,944,500 | 37% | \$32,147,600 | 42% | \$25,852,200 | 31% | \$36,245,200 | 32% | \$47,434,400 | 34% |
| Business Age - New Business or 2 years or less | \$0 | 0% | \$0 | 0% | \$3,196,300 | 4% | \$8,143,300 | 10% | \$10,905,800 | 10% | \$12,083,000 | 9% |
| Business Age - Startup, Loan Funds will Open Business | \$0 | 0% | \$54,543,800 | 41% | \$25,248,400 | 33% | \$38,738,400 | 47% | \$50,684,500 | 44% | \$65,950,800 | 47% |
| Business Age - Change of Ownership | \$0 | 0% | \$13,994,200 | 10% | \$9,402,800 | 12% | \$10,100,200 | 12% | \$15,694,900 | 14% | \$14,145,900 | 10% |
| Veteran | \$15,610,800 | 10% | \$12,103,400 | 9% | \$6,552,400 | 9% | \$5,729,700 | 7% | \$10,080,700 | 9% | \$8,960,000 | 6% |
| Rural | \$17,076,500 | 11% | \$13,000,600 | 10% | \$10,416,000 | 14% | \$12,351,900 | 15% | \$10,545,000 | 9% | \$13,545,100 | 10% |
| Urban | \$140,452,700 | 89% | \$120,812,800 | 90% | \$65,798,700 | 86% | \$70,482,200 | 85% | \$103,454,400 | 91% | \$126,219,000 | 90% |
| \$50K and Under | \$4,121,200 | 3% | \$3,862,000 | 3% | \$1,992,900 | 3% | \$1,698,400 | 2% | \$2,629,800 | 2% | \$2,302,500 | 2% |
| >\$50K - \$150K | \$69,031,700 | 44% | \$53,072,800 | 40% | \$33,833,400 | 44% | \$32,466,100 | 39% | \$35,973,900 | 32% | \$39,353,900 | 28% |
| >\$150K - \$250K | \$84,376,300 | 54% | \$76,878,600 | 57% | \$40,388,400 | 53% | \$48,669,600 | 59% | \$58,124,500 | 51% | \$41,588,500 | 30% |
| >\$250K - \$350K | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$0 | 0% | \$17,271,200 | 15% | \$56,519,200 | 40% |

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency’s participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

Community Advantage Approval Count

| Portfolio Segment | FY18 Count | FY18 % | FY19 Count | FY19 % | FY20 Count | FY20 % | FY21 Count | FY21 % | FY22 Count | FY22 % | FY23 Count | FY23 % |
|-------------------------------------------------------|--------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| All Community Advantage | 1,118 | | 947 | | 538 | | 565 | | 717 | | 791 | |
| All Minority | 416 | 37% | 352 | 37% | 189 | 35% | 233 | 41% | 321 | 45% | 391 | 49% |
| Ethnicity - AMERICAN INDIAN | 12 | 1% | 7 | 1% | 10 | 2% | 7 | 1% | 4 | 1% | 8 | 1% |
| Ethnicity - ASIAN OR PACIFIC | 95 | 8% | 69 | 7% | 48 | 9% | 48 | 8% | 61 | 9% | 76 | 10% |
| Ethnicity - BLACK | 129 | 12% | 120 | 13% | 72 | 13% | 93 | 16% | 155 | 22% | 150 | 19% |
| Ethnicity - HISPANIC | 180 | 16% | 156 | 16% | 57 | 11% | 85 | 15% | 100 | 14% | 157 | 20% |
| Ethnicity - MULTI-GROUP | - | 0% | - | 0% | 2 | 0% | - | 0% | 1 | 0% | - | 0% |
| Ethnicity - UNDETERMINED | 146 | 13% | 165 | 17% | 109 | 20% | 50 | 9% | 78 | 11% | 70 | 9% |
| Ethnicity - WHITE | 556 | 50% | 430 | 45% | 240 | 45% | 282 | 50% | 318 | 44% | 330 | 42% |
| Gender - Not Reported | - | 0% | - | 0% | - | 0% | - | 0% | 1 | 0% | - | 0% |
| Gender - Female Owned 50% or less | 168 | 15% | 153 | 16% | 70 | 13% | 83 | 15% | 110 | 15% | 102 | 13% |
| Gender - Female Owned more than 50% | 331 | 30% | 305 | 32% | 153 | 28% | 180 | 32% | 260 | 36% | 302 | 38% |
| Gender - Male Owned | 619 | 55% | 489 | 52% | 315 | 59% | 302 | 53% | 346 | 48% | 387 | 49% |
| Business Age - Existing or more than 2 years old | - | 0% | 371 | 39% | 234 | 43% | 171 | 30% | 216 | 30% | 272 | 34% |
| Business Age - New Business or 2 years or less | - | 0% | - | 0% | 22 | 4% | 64 | 11% | 76 | 11% | 80 | 10% |
| Business Age - Startup, Loan Funds will Open Business | - | 0% | 382 | 40% | 179 | 33% | 272 | 48% | 339 | 47% | 369 | 47% |
| Business Age - Change of Ownership | - | 0% | 88 | 9% | 56 | 10% | 58 | 10% | 84 | 12% | 69 | 9% |
| Veteran | 109 | 0% | 88 | 9% | 46 | 9% | 35 | 6% | 58 | 8% | 55 | 7% |
| Rural | 135 | 12% | 98 | 10% | 73 | 14% | 84 | 15% | 74 | 10% | 82 | 10% |
| Urban | 983 | 88% | 849 | 90% | 465 | 86% | 481 | 85% | 643 | 90% | 709 | 90% |
| \$50K and Under | 102 | 9% | 110 | 12% | 58 | 11% | 50 | 9% | 67 | 9% | 56 | 7% |
| >\$50K - \$150K | 640 | 57% | 489 | 52% | 299 | 56% | 297 | 53% | 332 | 46% | 361 | 46% |
| >\$150K - \$250K | 376 | 34% | 348 | 37% | 181 | 34% | 218 | 39% | 264 | 37% | 199 | 25% |
| >\$250K - \$350K | - | 0% | - | 0% | - | 0% | - | 0% | 54 | 8% | 175 | 22% |

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.